



## A-Gas on International Acquisition Trail

A-GAS INTERNATIONAL, one of the world's largest independent suppliers of refrigerants, associated environmental services, speciality gases and chemicals, has completed five strategic acquisitions so far in 2012. This action forms part of the Group's acquisitive growth strategy which is being executed both in the UK and internationally.

**Technochem**, purchased in March 2012, is based just outside Melbourne and is an established independent specialist blender, re-packer and distributor of refrigerant gases and services to the refrigeration industry. This acquisition supplements A-Gas Australia's strong position of market leadership and provides a number of strategic opportunities to grow value in the business.

After many years of research and development, UK-based **A-Zone Technologies** is introducing a range of advanced electrochemical systems and products for water treatment and disinfection. A-Zone manufactures a range of electrolytic cells (DiaZone™ cells) which generate powerful oxidants, such as ozone and hydroxyl radicals from water without the need for chemical additions. A-Zone was purchased by A-Gas in April this year.

**SA Rural**, based in Wingfield, Adelaide, is a leading supplier of pest management and fumigation products and services to the agricultural and grain industries in Australia. Their primary focus in the market place is supplying

sustainable alternatives to Ozone Depleting methyl bromide in the fumigation of soil for control of weeds, nematodes, diseases, etc. They are also involved in supplying fumigation equipment and monitoring devices, as well as designing and implementing fumigation systems. This company was purchased in May 2012 and will form part of the Group's Industrial Special Products business offering.

**RemTec International**, purchased in August 2012, provides products and services involved in managing Ozone Depletion Substances and substances high in Global Warming Potential on a worldwide basis. The company's patented and proprietary equipment is used to recover and reclaim Halons and their replacement agents used in the fire protection industry, as

well as CFCs, HCFCs and HFCs used in refrigerant and HVAC applications.

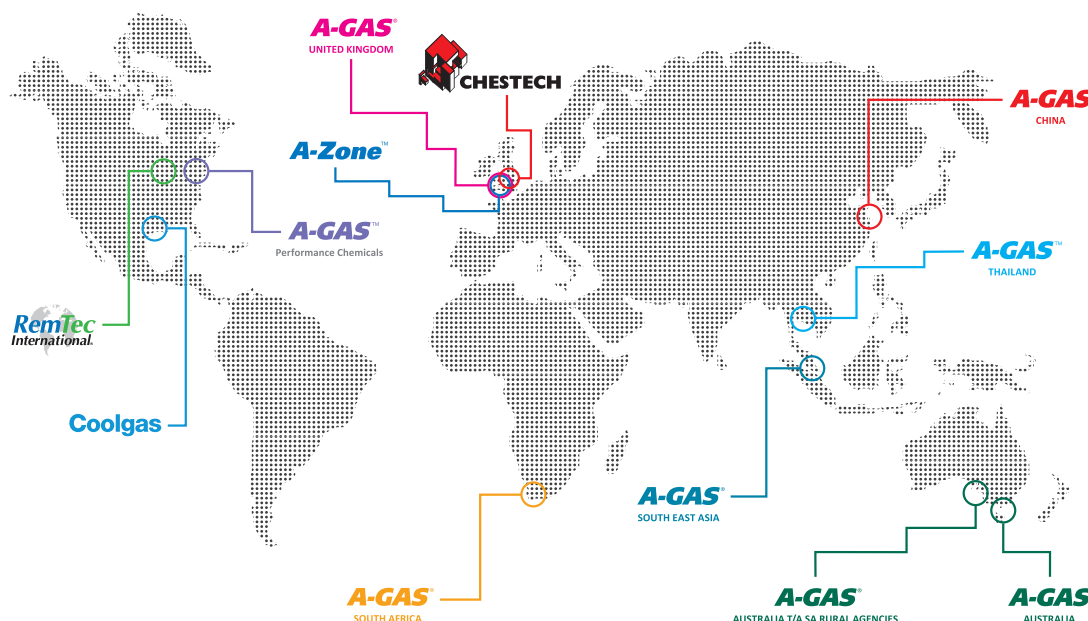
On 1 October it was announced that A-Gas had acquired **Coolgas**. Founded in 1994, Coolgas has become one of the leading independent suppliers and distributors of refrigerants in the United States. They have recently commissioned a new refrigerant storage and packaging facility in Houston and have distribution centres in California, Utah, Arizona, Indiana, Michigan, Maryland and Georgia, placing them close to their customers wherever they are located.

In recent years Coolgas has also become an EPA-registered reclaimer of refrigerants and a project developer for the generation of carbon offsets on the California Climate Action Reserve exchange which enables

them to manage the lifecycle of Ozone Depleting Substances and substances with high Global Warming Potential to safeguard the environment.

The acquisition of RemTec and Coolgas provides a strong strategic fit with A-Gas' existing operations in the Environmental Services market which are already well established in the UK and Europe, and provides the business with a solid foothold within the North American market.

Going forward, A-Gas will continue to expand the 'buy and build' strategy to which we have committed ourselves, developing and growing in all areas, by providing our customers and the market as a whole, a range of solutions to address their requirements.



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